



KLINGE CORPORATION

PRESS RELEASE – Klinge Corp to serve on panel at Exportech, a program that accelerates export growth for small and mid-size manufacturers

February 2016, York, Pennsylvania

Klinge Corporation will be serving on a panel at the upcoming Exportech, a program that helps companies develop and execute their own international growth plan. Exportech is an accelerated export planning process to identify participants' competitive advantage, areas of improvement, target markets, potential trade obstacles, and ultimately create a tailored market entry strategy.

Held in in Newark, Delaware on February 18th, Allan Klinge, Vice President of Klinge Corporation, will be speaking on the Target Market Selection/Market Entry Strategy/Determining Sales Channels Panel. Mr. Klinge will discuss their approach to establishing an export growth plan and their experience working extensively in Europe and Asia and their management of export mechanics and export growth strategies.

“I’m thrilled to serve as panelist for the Exportech program. As a company that primarily exports with more than 85% of products going abroad, we have dealt with the mechanics of exporting since 1984 when our company was founded. I look forward to sharing our insights into the global market,” says Mr. Klinge.

Klinge Corporation is the leading provider of specialized Transport Refrigeration and Freezer Containers and is located in York, Pennsylvania. The company was awarded with Pennsylvania Governor Tom Corbett’s Export ImPact Award in 2014.

About Klinge Corporation

Klinge Corporation is the leading provider of specialized transport refrigeration and power generation equipment. Founded as a spin-off of the Transport Refrigeration Equipment department of York International, Klinge has been producing refrigeration equipment at its manufacturing facilities and headquarters in York, Pennsylvania, USA for 29 years.



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The company's customized designs offer commercial and military customers robust alternatives to standard, mass-produced refrigerated containers which often cannot meet the requirements of harsh environments or stringent testing.

Klinge Corporation offers Dual Refrigerated Containers, Offshore Explosion-Proof Refrigerated Containers, Refrigerated Tank Containers, Blast Freezers, Ultra-Low Temperature Units, Quick Thaw Units, Integral and External Generator Sets, and Collapsible Food Storage Bins.

The company designs and manufactures the following:

- **Ultra-Low Temperature (-60°C) Freezer Containers** - for pharmaceuticals, ice cores, tuna, etc
- **Offshore Refrigerated Containers** - for Hazardous Zones such as oil rigs, oil tankers, and chemical plants
- **Explosion-Proof Refrigerated Containers** - for Petrochemical, Self-Reactive and Like Products
- **Dual Refrigeration System Refrigerated Containers** (with 100% emergency backup capabilities) - for chemicals, pharmaceuticals, and dangerous goods.
- **Tank Refrigeration & Heating Units** - for ISO Containers, Road Trailers and Stationary Applications
- **Military Refrigeration and Air Conditioning Applications** - built to military standards
- **Transport Air Conditioning Units** - built to withstand extreme high temperatures & sandstorms
- **Pre-Coolers** - used for fruit and vegetables in the field allowing for longer shelf life
- **Transport Generator Sets** - built to withstand extreme high temperatures & sandstorms

For more information, please email Klinge Corporation's Vice President at allanklinge@klingecorp.com or visit www.klingecorp.com.